

6 signs that a business is ready for an ERP

Need some guidance on what makes a good referrable opportunity? Here are some signs that a business is ready for an ERP.

Your checklist:

- Their system slows down when transaction volumes increase
- Limited number tracked inventory items and fixed assets
- It takes days to produce reports and requires discussions with multiple stakeholders
- Teams have to manually reconcile data from multiple sources
- Month-end closes rarely happen by the end of the month
- Department heads can't see business insights in real-time



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